



FELRA and UFCW Pension, Benefit Funds and Mid-Atlantic UFCW and Participating Employers Pension Funds

April 16, 2020

INVESTMENT PERFORMANCE SERVICES, LLC

TABLE OF CONTENTS

Page 03	FELRA Pension – Preliminary February Performance Update
Page 09	FELRA Benefits – Preliminary February Performance Update
Page 21	FELRA Benefits – Asset Allocation Review
Page 34	MAP – Preliminary February Performance Update
Page 42	MAP – Asset Allocation Review
Page 58	Glossary of Investment Terminology



FELRA and UFCW Pension Fund

Preliminary Monthly Performance Update

Period Ended

February 29, 2020

Total Fund Growth of Assets

	Last Month	Fiscal Year-To-Date
Beginning Market Value	\$95,255,494	\$105,667,131
Net Cash Flow	-\$4,103,277	-\$14,857,440
Net Investment Change	\$378,664	\$721,191
Ending Market Value	\$91,530,881	\$91,530,881

- The Fund's fiscal year end is December 31st.

FELRA and UFCW Pension Fund

Preliminary Monthly Performance Update as of February 29, 2020

Current vs. Policy						
	Current	Current	Policy	Policy Range	Difference	Difference
Domestic Equity	--	--	20.0%	0.0% - 40.0%	-20.0%	-\$18,306,176
International Equity	--	--	0.0%	0.0% - 0.0%	0.0%	\$0
Emerging Markets Equity	--	--	0.0%	0.0% - 0.0%	0.0%	\$0
Investment Grade Bonds	\$81,133,467	88.6%	45.0%	0.0% - 100.0%	43.6%	\$39,944,571
Opportunistic Fixed Income	--	--	10.0%	0.0% - 20.0%	-10.0%	-\$9,153,088
Short Duration High Yield Bonds	--	--	5.0%	0.0% - 10.0%	-5.0%	-\$4,576,544
Real Estate	--	--	0.0%	0.0% - 0.0%	0.0%	\$0
Hedge Fund of Funds	--	--	0.0%	0.0% - 0.0%	0.0%	\$0
Global Tactical Asset Allocation	--	--	15.0%	0.0% - 30.0%	-15.0%	-\$13,729,632
Cash Equivalents / Other	\$10,397,414	11.4%	5.0%	0.0% - 20.0%	6.4%	\$5,820,870
Total	\$91,530,881	100.0%	100.0%			

- The Policy is effective TBD.
- Cash Equivalents / Other includes PNC STIF, and EnTrust Capital Diversified Peru Class X.

FELRA and UFCW Pension Fund

Preliminary Monthly Performance Update as of February 29, 2020

Performance Detail (Gross of Fees)

	Market Value	% of Portfolio	Ending February 29, 2020	
			1 Mo	Fiscal YTD
Total Fund	\$91,550,154	100.0%	0.4%	0.7%
Total Investment Grade Bonds	\$81,133,467	88.6%	0.5%	0.9%
Segall Bryant & Hamill	\$81,133,467	88.6%	0.5%	0.9%
Custom Benchmark Segall			0.8%	1.4%
Total Cash Equivalents	\$8,508,128	9.3%	0.2%	0.4%
PNC STIF	\$8,508,128	9.3%	0.2%	0.4%
Total Other	\$1,889,286	2.1%		
EnTrust Capital Diversified Peru Class X	\$1,889,286	2.1%		

FELRA and UFCW Pension Fund

Preliminary Monthly Performance Update as of February 29, 2020

Performance Detail (Net of Fees)

	Market Value	% of Portfolio	Ending February 29, 2020	
			1 Mo	Fiscal YTD
Total Fund	\$91,550,154	100.0%	0.4%	0.7%
Total Investment Grade Bonds	\$81,133,467	88.6%	0.4%	0.8%
Segall Bryant & Hamill	\$81,133,467	88.6%	0.4%	0.8%
Custom Benchmark Segall			0.8%	1.4%
Total Cash Equivalents	\$8,508,128	9.3%	0.2%	0.4%
PNC STIF	\$8,508,128	9.3%	0.2%	0.4%
Total Other	\$1,889,286	2.1%		
EnTrust Capital Diversified Peru Class X	\$1,889,286	2.1%		

Footnote

- In January 2020, \$13,841,901 transferred from global tactical asset allocation (First Eagle) to cash to complete the liquidation.



FELRA and UFCW Benefit Funds
VEBA, Severance, Scholarship, and Legal Funds
Preliminary Monthly Performance Update
Period Ended
February 29, 2020

Total Fund of Growth of Assets

	Last Month	Fiscal Year-To-Date
Beginning Market Value	\$39,805,068	\$39,418,065
Net Cash Flow	-\$5,452,720	-\$5,234,476
Net Investment Change	-\$271,752	-\$102,993
Ending Market Value	\$34,080,596	\$34,080,596

- The Fund's fiscal year end is December 31st.
- Total assets represent the combined value of the VEBA, Severance, Scholarship and Legal Funds.

FELRA and UFCW Benefit Funds

Preliminary Monthly Performance Update as of February 29, 2020

Performance Detail (Gross of Fees)

			Ending February 29, 2020	
	Market Value	% of Portfolio	1 Mo	Fiscal YTD
Total Fund	\$34,080,596	100.0%	-0.7%	-0.3%
Total Domestic Large Cap Equity	\$4,473,463	13.1%	-8.2%	-8.2%
Vanguard U.S. Stock Market Index Fund	\$4,473,463	13.1%	-8.2%	-8.2%
CRSP US Total Market TR USD			-8.2%	-8.2%
Total Investment Grade Fixed Income	\$10,481,317	30.8%	1.4%	2.8%
Segall, Bryant and Hamill	\$10,481,317	30.8%	1.4%	2.8%
Custom Benchmark			1.4%	2.9%
Total Short Duration High Yield Fixed Income	\$3,648,856	10.7%	-0.9%	-0.6%
Chartwell Investment Partners Short Duration High Yield	\$3,648,856	10.7%	-0.9%	-0.6%
BofA ML - U.S. HY Cash Pay 1-3 Yr BB			-1.3%	-1.1%
Total Real Estate	\$6,144,675	18.0%		
American Realty Advisors	\$6,144,675	18.0%		
Total Cash Equivalents	\$9,332,285	27.4%	0.1%	0.2%
Veba Cash	\$8,213,675	24.1%	0.1%	0.2%
Severance Cash	\$801,010	2.4%	0.2%	0.3%
Scholarship Cash	\$9,187	0.0%	0.1%	0.2%
Legal Cash	\$308,412	0.9%	0.1%	0.1%

Note: Information on PNC statements lag one quarter.

FELRA and UFCW Benefit Funds

Preliminary Monthly Performance Update as of February 29, 2020

Performance Detail (Net of Fees)

	Market Value	% of Portfolio	Ending February 29, 2020	
			1 Mo	Fiscal YTD
Total Fund	\$34,080,596	100.0%	-0.7%	-0.3%
Total Domestic Large Cap Equity	\$4,473,463	13.1%	-8.2%	-8.2%
Vanguard U.S. Stock Market Index Fund	\$4,473,463	13.1%	-8.2%	-8.2%
CRSP US Total Market TR USD			-8.2%	-8.2%
Total Investment Grade Fixed Income	\$10,481,317	30.8%	1.4%	2.8%
Segall, Bryant and Hamill	\$10,481,317	30.8%	1.4%	2.8%
Custom Benchmark			1.4%	2.9%
Total Short Duration High Yield Fixed Income	\$3,648,856	10.7%	-0.9%	-0.7%
Chartwell Investment Partners Short Duration High Yield	\$3,648,856	10.7%	-0.9%	-0.7%
BofA ML - U.S. HY Cash Pay 1-3 Yr BB			-1.3%	-1.1%
Total Real Estate	\$6,144,675	18.0%		
American Realty Advisors	\$6,144,675	18.0%		
Total Cash Equivalents	\$9,332,285	27.4%	0.1%	0.2%
Veba Cash	\$8,213,675	24.1%	0.1%	0.2%
Severance Cash	\$801,010	2.4%	0.2%	0.3%
Scholarship Cash	\$9,187	0.0%	0.1%	0.2%
Legal Cash	\$308,412	0.9%	0.1%	0.1%

Note: Information on PNC statements lag one quarter.

FELRA and UFCW VEBA Fund

Preliminary Monthly Performance Update as of February 29, 2020

Total Fund Growth of Assets

	Last Month	Fiscal Year-To-Date
Beginning Market Value	\$36,903,863	\$35,637,252
Net Cash Flow	-\$5,282,524	-\$4,161,675
Net Investment Change	-\$291,181	-\$145,419
Ending Market Value	\$31,330,158	\$31,330,158

	Market Value	% of Portfolio	Ending February 29, 2020	
			1 Mo	Fiscal YTD
Total VEBA Fund	\$31,330,158	100.0%	-0.8%	-0.4%
Domestic Large Cap Equity	\$4,463,619	14.2%	-8.2%	-8.2%
CRSP US Total Market TR USD			-8.2%	-8.2%
Investment Grade Fixed Income	\$9,053,809	28.9%	1.4%	2.9%
Custom Benchmark Segall			1.4%	2.9%
Short Duration High Yield Fixed Income	\$3,504,702	11.2%	-0.9%	-0.6%
BofA ML - U.S. HY Cash Pay 1-3 Yr BB			-1.3%	-1.1%
Real Estate	\$6,094,352	19.5%		
Veba Cash	\$8,213,675	26.2%	0.1%	0.2%

Current vs. Policy						
	Current	Current	Policy	Policy Range	Difference	Difference
Domestic Large Cap Equity	\$4,463,619	14.2%	20.0%	5.0% - 50.0%	-5.8%	-\$1,802,413
Investment Grade Fixed Income	\$9,053,809	28.9%	35.0%	20.0% - 80.0%	-6.1%	-\$1,911,746
Short Duration High Yield Fixed Income	\$3,504,702	11.2%	20.0%	10.0% - 40.0%	-8.8%	-\$2,761,329
Real Estate	\$6,094,352	19.5%	20.0%	0.0% - 30.0%	-0.5%	-\$171,679
Cash Equivalents	\$8,213,675	26.2%	5.0%	0.0% - 25.0%	21.2%	\$6,647,167
Total	\$31,330,158	100.0%	100.0%			

- The Policy is effective TBD.
- Due to the timing and size of the contributions and withdrawals, the Fund's allocations may vary widely from the Policy.

UFCW and FELRA Severance Fund
Preliminary Monthly Performance Update as of February 29, 2020

Total Fund Growth of Assets		
	Last Month	Fiscal Year-To-Date
Beginning Market Value	\$2,363,100	\$3,071,474
Net Cash Flow	-\$163,430	-\$892,786
Net Investment Change	\$18,545	\$39,527
Ending Market Value	\$2,218,215	\$2,218,215

Ending February 29, 2020				
	Market Value	% of Portfolio	1 Mo	Fiscal YTD
Total Severance Fund	\$2,218,215	100.0%	0.8%	1.5%
Investment Grade Fixed Income	\$1,297,116	58.5%	1.4%	2.9%
<i>Custom Benchmark</i>			1.4%	2.9%
Short Duration High Yield Fixed Income	\$120,089	5.4%	-0.9%	-0.6%
<i>BofA ML - U.S. HY Cash Pay 1-3 Yr BB</i>			-1.3%	-1.1%
Severance Cash	\$801,010	36.1%	0.2%	0.3%

UFCW and FELRA Severance Fund
Preliminary Monthly Performance Update as of February 29, 2020

Current vs. Policy						
	Current	Current	Policy	Policy Range	Difference	Difference
Investment Grade Fixed Income	\$1,297,116	58.5%	65.0%	10.0% - 80.0%	-6.5%	-\$144,724
Short Duration High Yield Fixed Income	\$120,089	5.4%	30.0%	15.0% - 60.0%	-24.6%	-\$545,376
Cash Equivalents	\$801,010	36.1%	5.0%	0.0% - 40.0%	31.1%	\$690,100
Total	\$2,218,215	100.0%	100.0%			

- Due to the timing and size of the contributions and withdrawals, the Fund's allocations may vary widely from the Policy.

UFCW and FELRA Scholarship Fund

Preliminary Monthly Performance Update as of February 29, 2020

Total Fund Growth of Assets

	Last Month	Fiscal Year-To-Date
Beginning Market Value	\$116,087	\$118,868
Net Cash Flow	-\$3,012	-\$6,122
Net Investment Change	-\$809	-\$480
Ending Market Value	\$112,266	\$112,266

Ending February 29, 2020

	Market Value	% of Portfolio	1 Mo	Fiscal YTD
Total Scholarship Fund	\$112,266	100.0%	-0.7%	-0.4%
Domestic Large Cap Equity	\$9,845	8.8%	-8.2%	-8.2%
<i>CRSP US Total Market TR USD</i>			-8.2%	-8.2%
<i>S&P 500</i>			-8.2%	-8.3%
Investment Grade Fixed Income	\$18,847	16.8%	1.4%	2.9%
<i>Custom Benchmark Segall</i>			1.4%	2.9%
Short Duration High Yield Fixed Income	\$24,064	21.4%	-0.9%	-0.6%
<i>BofA ML - U.S. HY Cash Pay 1-3 Yr BB</i>			-1.3%	-1.1%
Real Estate	\$50,322	44.8%		
Scholarship Cash	\$9,187	8.2%	0.1%	0.2%

UFCW and FELRA Scholarship Fund

Preliminary Monthly Performance Update as of February 29, 2020

Current vs. Policy						
	Current	Current	Policy	Policy Range	Difference	Difference
Domestic Large Cap Equity	\$9,845	8.8%	10.0%	2.5% - 20.0%	-1.2%	-\$1,381
Investment Grade Fixed Income	\$18,847	16.8%	40.0%	20.0% - 80.0%	-23.2%	-\$26,059
Short Duration High Yield Fixed Income	\$24,064	21.4%	30.0%	5.0% - 60.0%	-8.6%	-\$9,616
Real Estate	\$50,322	44.8%	20.0%	0.0% - 40.0%	24.8%	\$27,869
Cash Equivalents	\$9,187	8.2%	--	--	8.2%	\$9,187
Total	\$112,266	100.0%	100.0%			

- Due to the timing and size of the contributions and withdrawals, the Fund's allocations may vary widely from the Policy.

UFCW and FELRA Legal Benefits Fund

Preliminary Monthly Performance Update as of February 29, 2020

Total Fund Growth of Assets

	Last Month	Fiscal Year-To-Date
Beginning Market Value	\$422,018	\$590,472
Net Cash Flow	-\$3,754	-\$173,894
Net Investment Change	\$1,694	\$3,380
Ending Market Value	\$419,958	\$419,958

	Market Value	% of Portfolio	Ending February 29, 2020	
			1 Mo	Fiscal YTD
Total Legal Fund	\$419,958	100.0%	0.4%	0.7%
Investment Grade Fixed Income	\$111,546	26.6%	1.4%	1.9%
Custom Benchmark			1.4%	2.9%
Legal Cash	\$308,412	73.4%	0.1%	0.1%

UFCW and FELRA Legal Benefits Fund
Preliminary Monthly Performance Update as of February 29, 2020

	Current vs. Policy					
	Current	Current	Policy	Policy Range	Difference	Difference
Investment Grade Fixed Income	\$111,546	26.6%	100.0%	30.0% - 100.0%	-73.4%	-\$308,412
Cash Equivalents	\$308,412	73.4%	--	--	73.4%	\$308,412
Total	\$419,958	100.0%	100.0%			

- Due to the timing and size of contributions and withdrawals, the Fund's allocations may vary widely from the Policy.



ASSET ALLOCATION REVIEW

FELRA and UFCW Benefit Funds

Annualized Expected Returns over 10-20 years

Equity Asset Class	Return	Risk
U.S. Large Cap	6.75%	15.25
U.S. Mid Cap	7.00%	17.25
U.S. Smid Cap	7.13%	18.75
U.S. Small Cap	7.25%	20.75
International Large Cap	7.50%	16.75
International Small Cap	7.75%	20.25
Emerging Markets	8.75%	21.50
Global Equity	7.50%	17.25

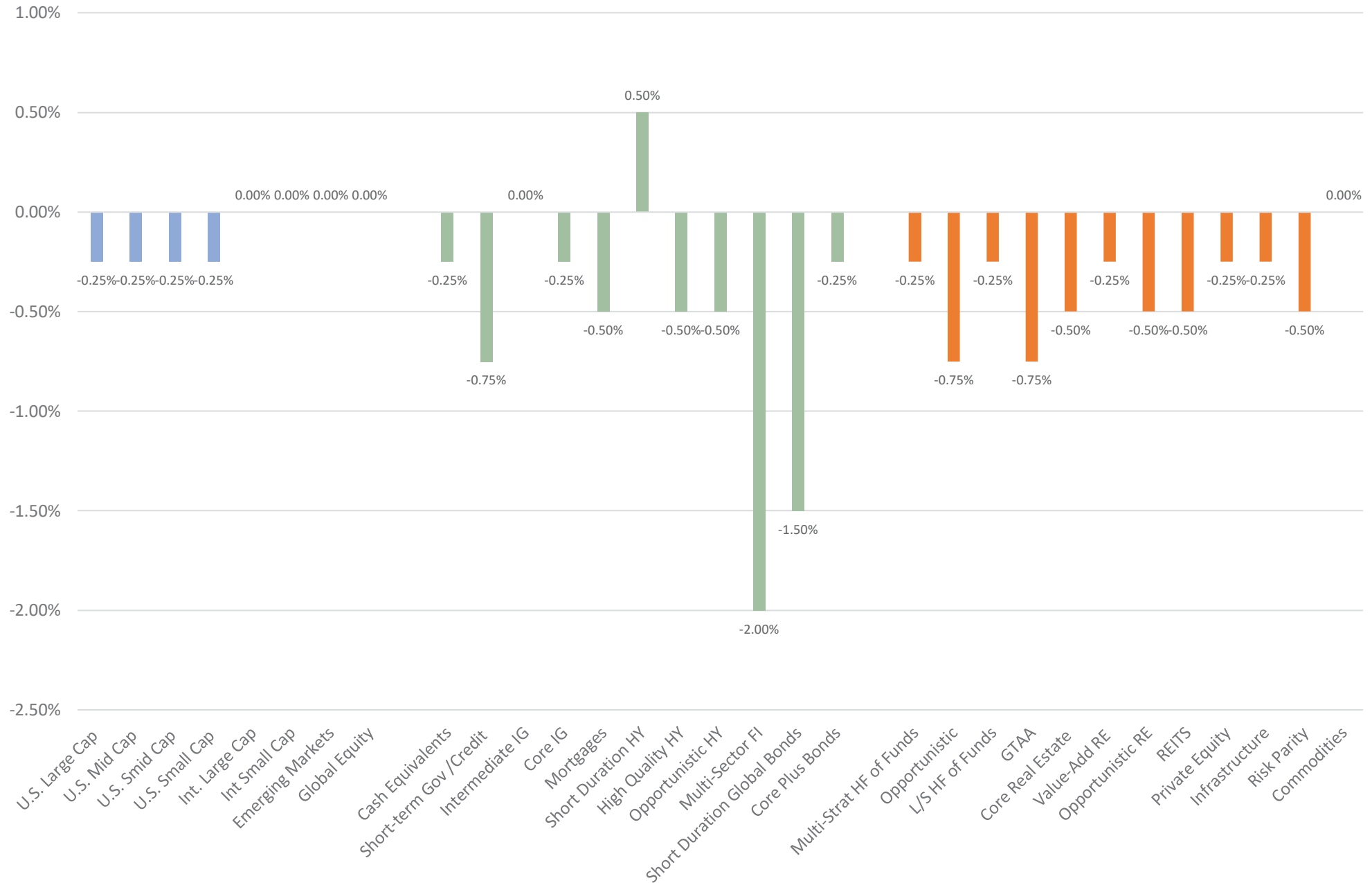
Fixed Income Asset Class	Return	Risk
Cash Equivalents	1.75%	0.50
Short-term Gov /Credit	2.00%	2.25
Intermediate Investment Grade	3.00%	3.75
Core Investment Grade	3.00%	4.75
Mortgages	3.50%	6.00
Short Duration High Quality High Yield	5.00%	6.50
High Quality High Yield	5.00%	7.75
Opportunistic High Yield	5.25%	8.50
Multi-Sector Fixed Income	2.50%	6.00
Short Duration Global Bonds	2.00%	6.00
Core Plus Bonds	3.25%	5.50

Alternatives Asset Class	Return	Risk
Multi-Strategy Hedge Fund of Funds	4.25%	6.00
Opportunistic Strategies	7.00%	10.50
Long Short Equity Hedge Fund of Funds	5.25%	9.50
Global Tactical Asset Allocation	5.75%	12.75
Core Real Estate	6.50%	10.00
Value-Add Real Estate	7.75%	12.00
Opportunistic Real Estate	9.50%	14.50
REITS	6.25%	20.00
Diversified Private Equity	9.75%	20.00
Core Infrastructure	6.00%	12.00
Core+/Value Add Infrastructure	8.00%	15.00
Risk Parity	5.50%	16.00
Commodities	3.75%	18.00



- IPS Investment Committee January 2020.
- Inflation expectation 2.00%.
- The above chart represents an annualized return forecast for different asset classes using index returns (net of fees). These forecasts are forward-looking assumptions based on reasonable beliefs of the IPS Investment Committee, but are not a guarantee of future performance. Actual results may differ from the forecast above.
- The information contained in this report is proprietary and confidential information. You are hereby notified that any dissemination, distribution, or copying of this document is strictly prohibited.

Change in Expected Returns¹



Asset Class Constraints

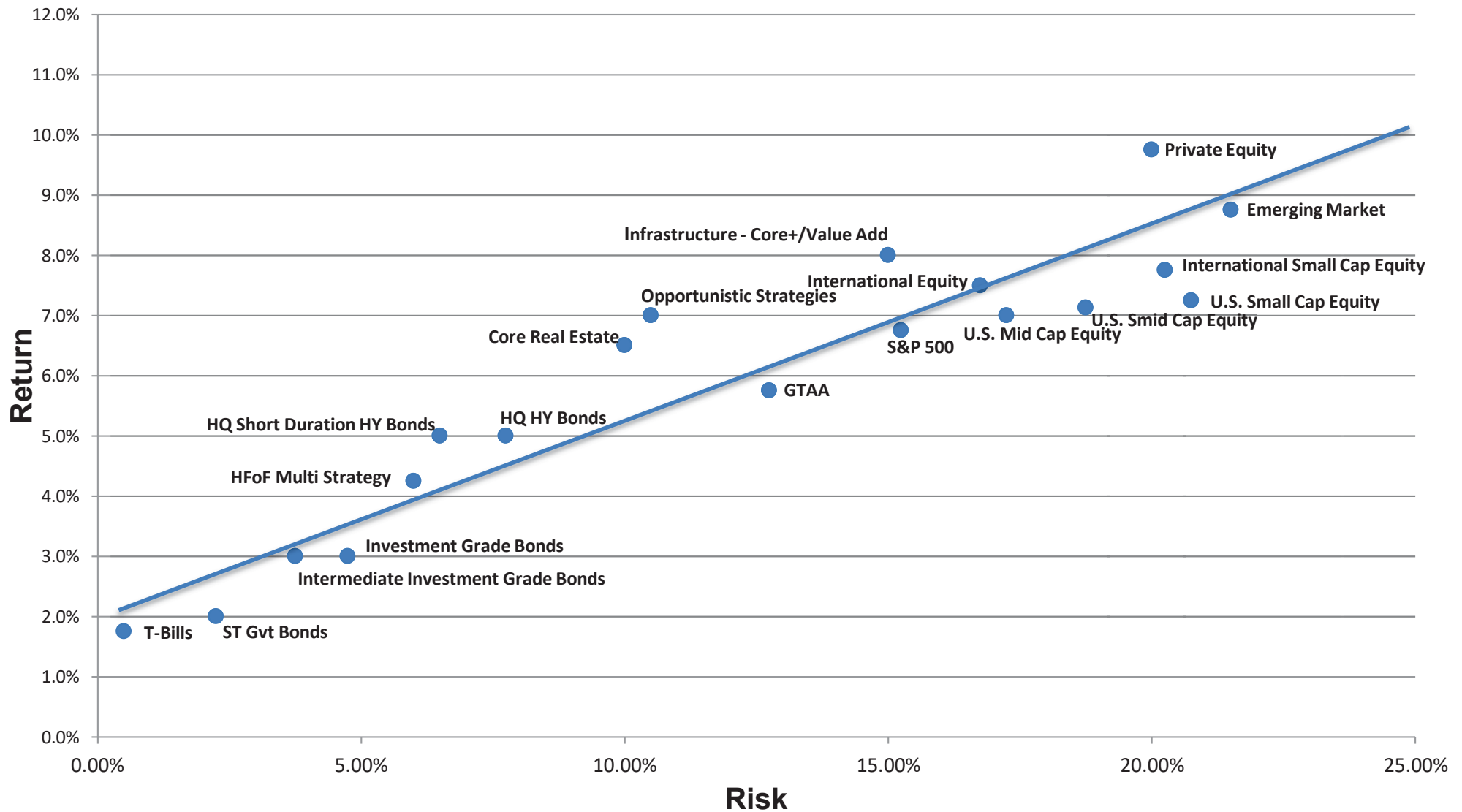


Total Domestic Equity	20%	Max
Cash	5%	Max
Fixed Investment Grade (Includes Short Term & Intermediate)	20%	Min
High Quality High Yield Bonds (Includes Short Duration)	30%	Max
Real Estate – Core	10%	Max
Real Estate – Value Add	5%	Max
Hedge Fund of Funds – Multi Strategy	5%	Max
Opportunistic Strategies	5%	Max

The Asset Allocation modeling requires the mathematical construction of an efficient frontier of various portfolios with distinct asset allocations and risk and return characteristics. The modeling process also requires the imposition of constraints, so that the efficient frontier represents a prudently diversified portfolio with adequate consideration of the liquidity needs and investment time horizon. Unconstrained optimization frequently generates allocations that have superior risk/reward characteristics, but the resulting allocations may not be adequately diversified and/or may have high allocations to illiquid investments.

The constraints shown are used for modeling purposes only. They should not be construed as suggested or recommended allocations, or limits on allocations, to any asset class or investment strategy. Each client fund has different facts, circumstances, time horizon, risk tolerance levels, return objectives, investment preferences, cash flows, and liquidity requirements. As such, each client's investment policy may differ materially from the constraints shown above.

2020 Capital Market Assumptions



Asset Class Correlations



Assumption table:	US Large Cap Equity	US Mid Cap Equity	US Smid Cap Equity	US Small Cap Equity	Int'l Equity	Int'l Small Cap Equity	Emerging Markets Equity	Cash	Short Term Govt / Credit	Interm. Invest. Grade	Core Invest. Grade	Short Duration High Yield	High Yield	Real Estate Core	Real Estate Value Add	Private Equity	HFoF Multi-Strategy	Opp. Strategies	GTAA
US Large Cap Equity	1.00																		
US Mid Cap Equity	0.96	1.00																	
US Smid Cap Equity	0.93	0.98	1.00																
US Small Cap Equity	0.90	0.95	0.98	1.00															
Int'l Equity	0.87	0.86	0.81	0.76	1.00														
Int'l Small Cap Equity	0.82	0.84	0.80	0.75	0.95	1.00													
Emerging Markets Equity	0.76	0.77	0.72	0.68	0.88	0.86	1.00												
Cash	-0.10	-0.11	-0.11	-0.10	-0.03	-0.10	0.02	1.00											
Short Term Govt / Credit	-0.09	-0.09	-0.11	-0.14	0.04	0.03	0.09	0.00	1.00										
Int. Investment Grade	0.01	0.02	-0.03	-0.07	0.11	0.11	0.16	0.09	0.82	1.00									
Core Investment Grade	0.00	0.02	-0.03	-0.07	0.10	0.10	0.14	0.05	0.74	0.98	1.00								
Short Duration High Yield	0.59	0.66	0.60	0.54	0.63	0.66	0.64	-0.12	0.20	0.31	0.27	1.00							
High Yield	0.68	0.74	0.69	0.64	0.72	0.72	0.70	-0.14	0.11	0.26	0.25	0.92	1.00						
Real Estate Core	0.18	0.13	0.13	0.14	0.10	0.05	0.00	0.22	-0.29	-0.25	-0.21	-0.25	-0.14	1.00					
Real Estate Value Add	0.18	0.13	0.13	0.14	0.10	0.05	0.0	0.22	-0.29	-0.25	-0.24	-0.25	-0.14	0.99	1.00				
Private Equity	0.90	0.95	0.98	0.99	0.76	0.75	0.68	-0.10	-0.14	-0.07	-0.07	0.54	0.64	0.14	0.14	1.00			
HFoF Multi-Strategy	0.71	0.74	0.70	0.64	0.79	0.83	0.78	0.00	-0.06	-0.03	-0.04	0.59	0.63	0.19	0.19	0.64	1.00		
Opportunistic Strategies	0.71	0.77	0.73	0.68	0.75	0.75	0.72	-0.14	0.09	0.23	0.22	0.91	0.98	-0.17	-0.17	0.68	0.64	1.00	
GTAA	0.93	0.90	0.85	0.81	0.96	0.92	0.86	-0.04	0.11	0.20	0.19	0.63	0.72	0.11	0.11	0.81	0.74	0.75	1.00

A correlation of 1.00 indicates two series move perfectly together while a -1.00 shows they move perfectly opposite one another.

Efficient Frontier Analysis



Efficient Frontier Report

Asset	Portfolio 1	Portfolio 2	Portfolio 3	Portfolio 4	Portfolio 5	Portfolio 6	Portfolio 7	Portfolio 8	Portfolio 9	Portfolio 10
US Large Cap Equity	0.00	0.00	0.00	0.00	0.00	0.00	0.14	2.87	8.00	20.00
US Mid Cap Equity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
US Smid Cap Equity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
US Small Cap Equity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Int'l Equity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Int'l Small Cap Equity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Emerging Markets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cash	5.00	5.00	5.00	5.00	5.00	5.00	0.00	0.00	0.00	0.00
Short Term Govt / Credit	78.08	69.46	62.94	46.29	26.78	5.96	0.00	0.00	0.00	0.00
Int. Investment Grade	0.00	0.00	0.00	10.89	25.35	40.22	41.10	28.16	20.00	0.00
Core Investment Grade	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20.00
Short Duration High Yield	3.42	9.38	15.46	16.86	18.00	23.82	33.76	43.97	52.00	10.00
High Yield	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30.00
Real Estate Core	8.50	10.00	9.32	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Real Estate Value Add	0.00	1.40	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00
Private Equity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HFoF Multi-Strategy	5.00	4.76	1.72	3.24	5.00	5.00	5.00	5.00	0.00	0.00
Opp. Strategies	0.00	0.00	0.55	2.72	4.87	5.00	5.00	5.00	5.00	5.00
GTAA	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Return	2.64	2.99	3.33	3.67	4.01	4.35	4.68	5.01	5.32	5.59
Risk	1.82	1.88	2.05	2.31	2.66	3.06	3.55	4.18	4.92	6.31
Return/Risk	1.46	1.59	1.62	1.59	1.51	1.42	1.32	1.20	1.08	0.89

* Compound annual return.

* Returns based on a geometric calculation.

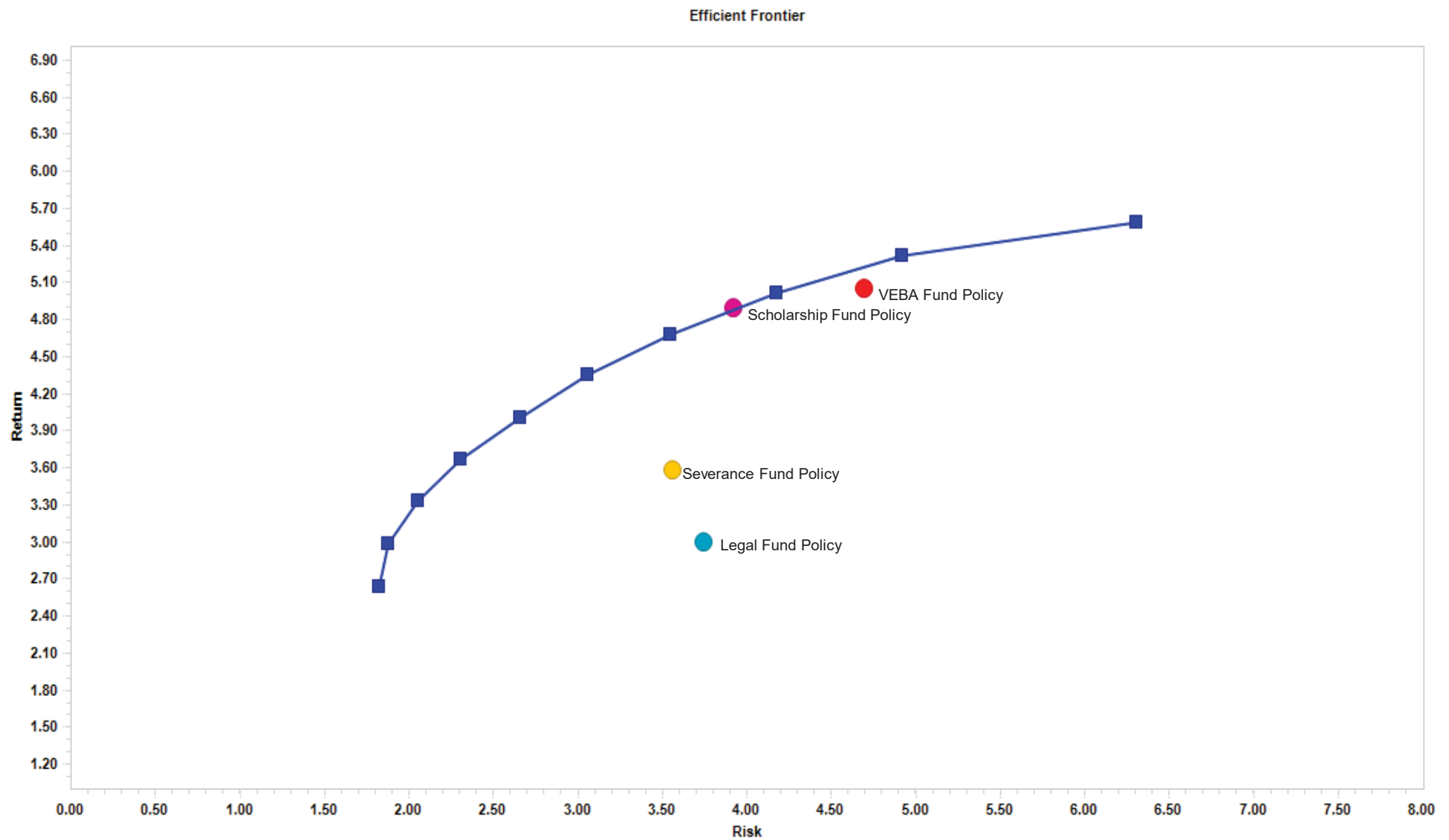
Current Policy Comparison



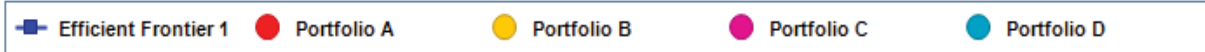
	% Asset Class Target							
	US LC Equity	Fixed Income Interm	SDHY	Real Estate	Cash	Expected Return	Risk	Comments
FELRA and UFCW VEBA Fund	20.0	35.0	20.0	20.0	5.0	5.05%	4.70	Policy
FELRA and UFCW Severance Fund	0.0	65.0	30.0	0.0	5.0	3.58%	3.56	Policy
FELRA and UFCW Scholarship Fund	10.0	40.0	30.0	20.0	0.0	4.89%	3.92	Policy
FELRA and UFCW Legal Benefits Fund	0.0	100.0	0.0	0.0	0.0	3.00%	3.75	Policy

Scenarios are shown for illustrative purposes.

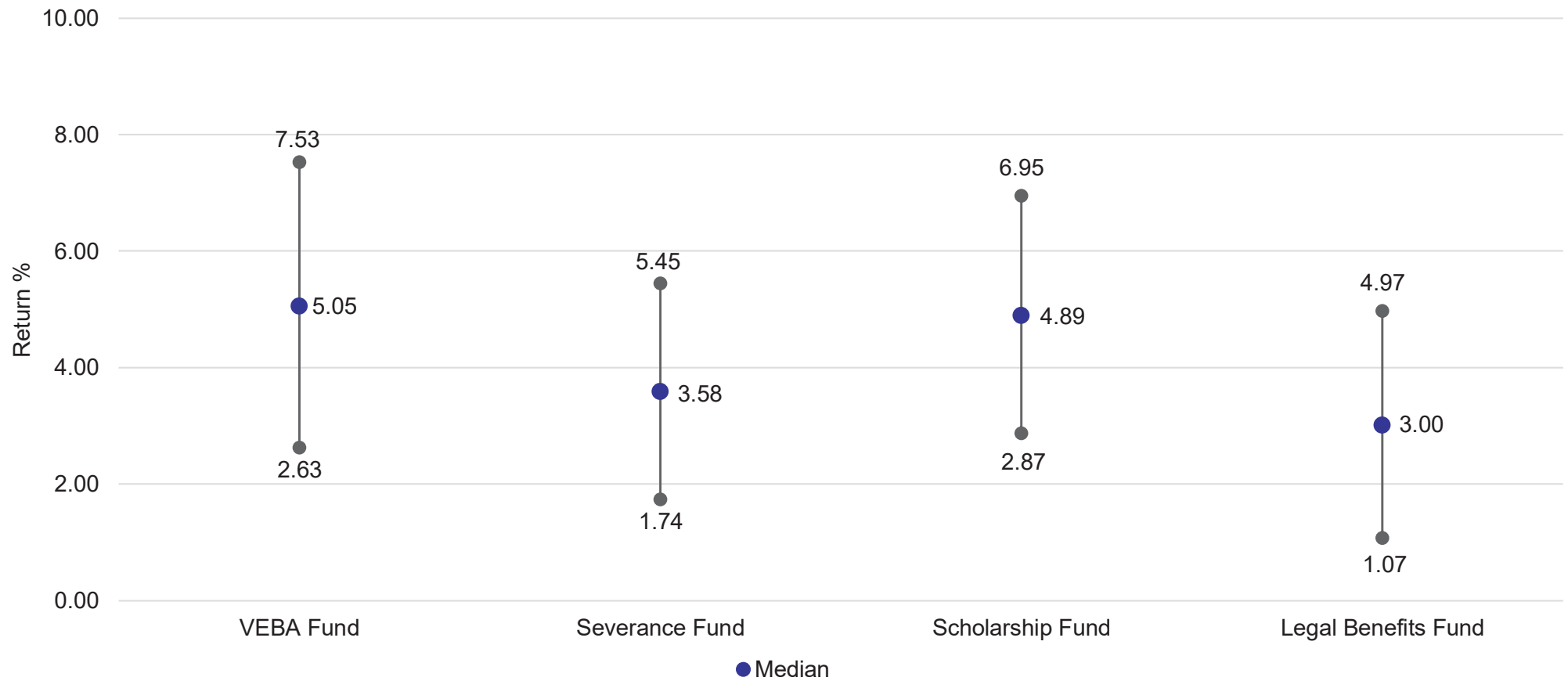
Efficient Frontier Comparison



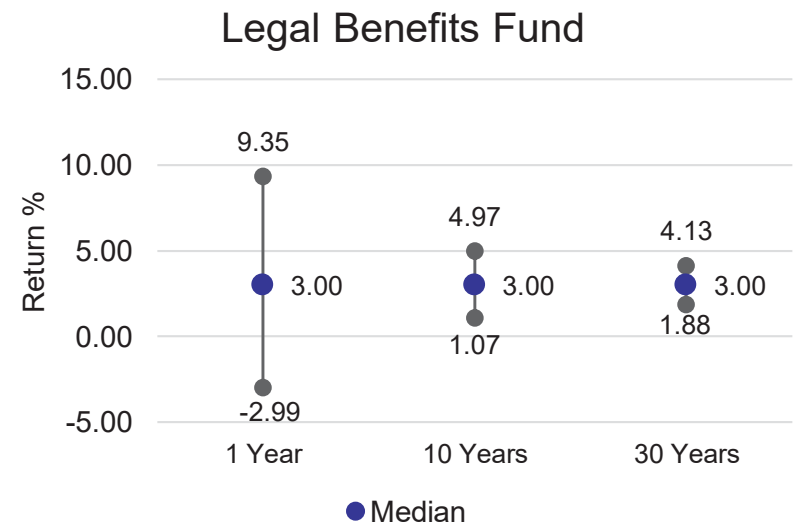
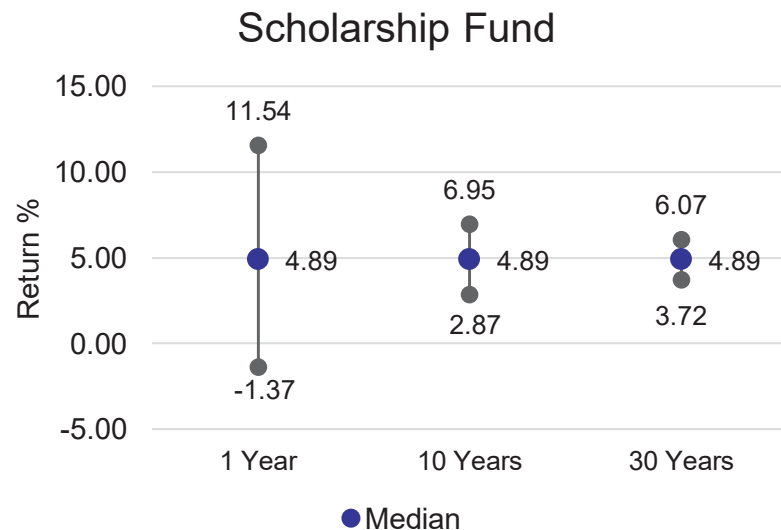
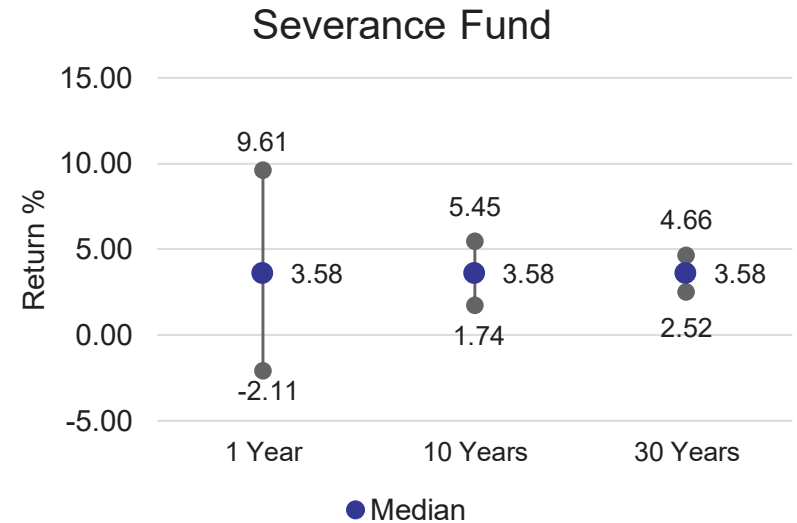
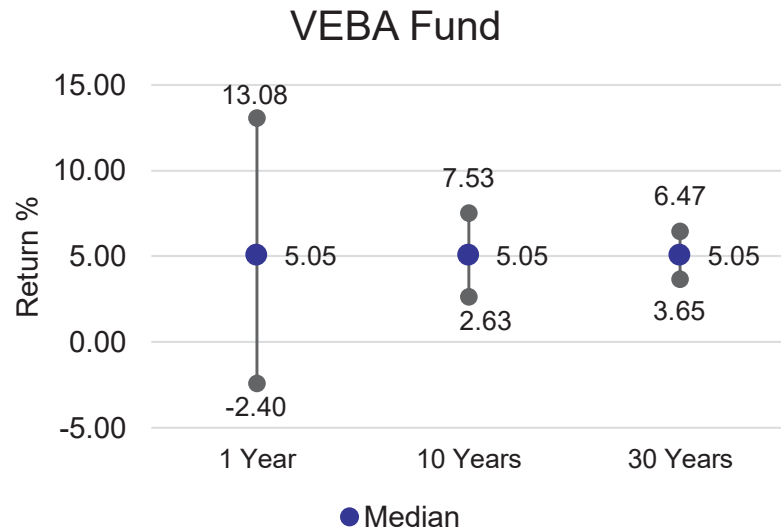
* Compound Annual Return



Potential Distribution of Returns – 10 Year Horizon



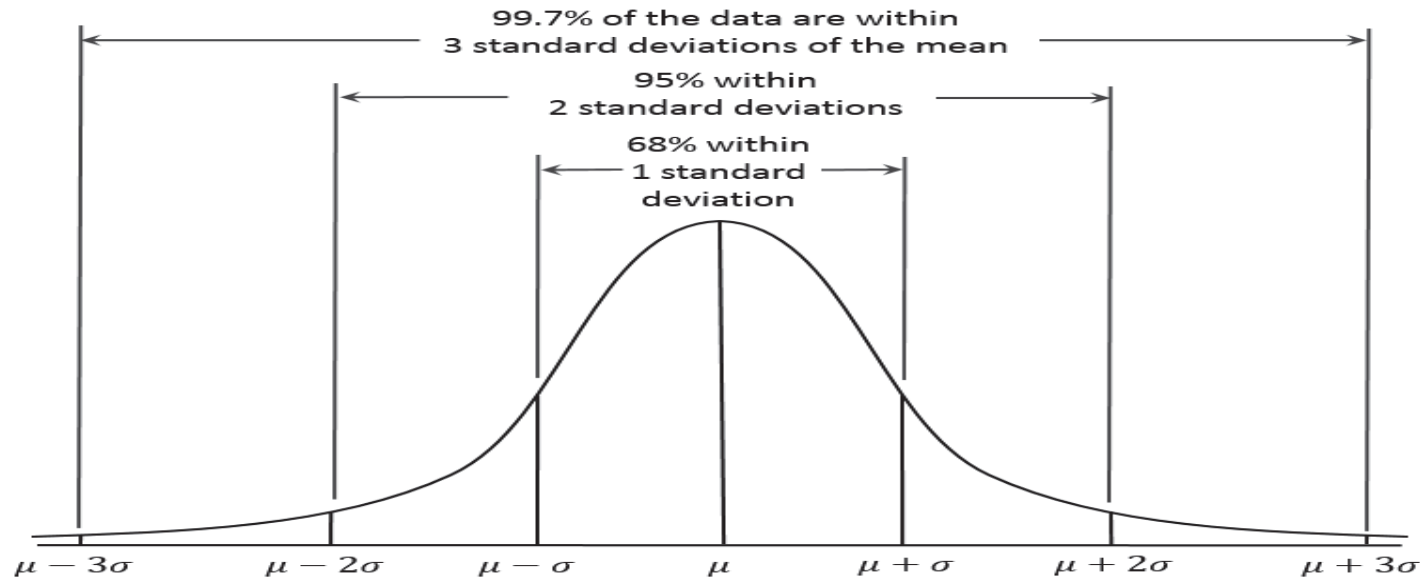
Potential Distribution of Returns



APPENDIX

Explanation of Methodology

- The analysis in this presentation utilizes the parametric method, also known as the variance-covariance method
- The parametric method assumes a normal distribution of returns, commonly referred to as a bell-shaped curve.
 - For a normal distribution, 68% of the observations are within +/- one standard deviation, 95% are within +/- two standard deviations, and 99.7% are within +/- three standard deviations
- The chart below shows a normal distribution



- In reality, financial returns are not “normal;” they exhibit positive skewness (you get more positive returns above the mean than a normal distribution would predict) and kurtosis (the extreme “tails” of both positive and negative returns occur more often and are more extreme than a normal distribution would predict).



Mid-Atlantic UFCW and Participating Employers Pension Fund

Preliminary Monthly Performance Update

Period Ended

February 29, 2020

Mid-Atlantic UFCW and Participating Employers Pension Fund

Preliminary Monthly Performance Update as of February 29, 2020

Total Fund Growth of Assets

	Last Month	Fiscal Year-To-Date
Beginning Market Value	\$123,014,462	\$123,787,725
Net Cash Flow	\$3,200,312	\$3,464,081
Net Investment Change	-\$6,059,977	-\$7,097,009
Ending Market Value	\$120,154,797	\$120,154,797

- The Fund's fiscal year end is December 31st.
- The present assumed actuarial rate as determined by the plan actuary is 8.0%.

Mid-Atlantic UFCW and Participating Employers Pension Fund

Preliminary Monthly Performance Update as of February 29, 2020

Current vs. Policy						
	Current	Current	Policy	Policy Range	Difference	Difference
Domestic Large Cap Equity	\$29,891,215	24.9%	25.0%	20.0% - 30.0%	-0.1%	-\$147,484
Domestic Small/Mid Cap Equity	\$11,762,966	9.8%	10.0%	5.0% - 15.0%	-0.2%	-\$252,513
International Equity	\$2,842,523	2.4%	5.0%	0.0% - 10.0%	-2.6%	-\$3,165,217
Investment Grade Fixed Income	--	--	5.0%	0.0% - 10.0%	-5.0%	-\$6,007,740
Short Duration High Yield Fixed Income	\$13,531,825	11.3%	10.0%	5.0% - 15.0%	1.3%	\$1,516,345
Real Estate - Core	\$9,555,301	8.0%	10.0%	5.0% - 15.0%	-2.0%	-\$2,460,179
Real Estate - Value Add	\$11,535,068	9.6%	10.0%	5.0% - 15.0%	-0.4%	-\$480,412
Opportunistic Strategies	\$6,121,071	5.1%	7.5%	2.5% - 12.5%	-2.4%	-\$2,890,539
Global Tactical Asset Allocation	\$24,363,623	20.3%	10.0%	5.0% - 15.0%	10.3%	\$12,348,143
Private Equity	\$2,942,219	2.4%	*7.5%	2.5% - 12.5%	-5.1%	-\$6,069,391
Cash Equivalents	\$7,608,986	6.3%	--	--	6.3%	\$7,608,986
Total	\$120,154,797	100.0%	100.0%			

- The Policy is effective TBD.
- The 7.5% private equity allocation remains under discussion.

Mid-Atlantic UFCW and Participating Employers Pension Fund

Preliminary Monthly Performance Update as of February 29, 2020

Performance Detail (Gross of Fees)

	Ending February 29, 2020			
	Market Value	% of Portfolio	1 Mo	Fiscal YTD
Total Fund	\$120,154,797	100.0%	-4.9%	-5.7%
Total Domestic Large Cap Equity	\$29,891,215	24.9%	-8.2%	-8.2%
Vanguard Index Trust Total Stk Mkt	\$29,891,215	24.9%	-8.2%	-8.2%
CRSP US Total Market TR USD			-8.2%	-8.2%
Total Domestic Small/Mid Cap Equity	\$11,762,966	9.8%	-10.2%	-12.2%
Rothschild Asset Management	\$11,762,966	9.8%	-10.2%	-12.2%
Russell 2500			-8.4%	-10.2%
Total International Equity	\$2,842,523	2.4%	-5.8%	-8.7%
Hardman Johnston International Equity Group Trust	\$2,842,523	2.4%	-5.8%	-8.7%
MSCI EAFE			-9.0%	-10.9%
MSCI ACWI ex USA			-7.9%	-10.4%
Total Short Duration High Yield Fixed Income	\$13,531,825	11.3%	-0.9%	-0.6%
Chartwell Investment Partners Short Duration High Yield	\$13,531,825	11.3%	-0.9%	-0.6%
BofA ML - U.S. HY Cash Pay 1-3 Yr BB			-1.3%	-1.1%
Total Real Estate - Core	\$9,555,301	8.0%		
American Core Realty Fund, LLC	\$9,555,301	8.0%		
Total Real Estate - Value Add	\$11,535,068	9.6%		
Intercontinental U.S. Real Estate Investment Fund, LLC	\$11,535,068	9.6%		

Mid-Atlantic UFCW and Participating Employers Pension Fund

Preliminary Monthly Performance Update as of February 29, 2020

Performance Detail (Gross of Fees)

	Ending February 29, 2020			
	Market Value	% of Portfolio	1 Mo	Fiscal YTD
Total Opportunistic Strategies	\$6,121,071	5.1%		
Corbin ERISA Opportunity Fund, L.P.	\$4,364,022	3.6%	-1.0%	-0.3%
HFRI Credit Index			-0.2%	0.3%
EnTrustPermal Special Opp Fund IV Ltd. - Class A Shares	\$1,757,049	1.5%		
Total Global Tactical Asset Allocation	\$24,363,623	20.3%	-6.5%	-8.9%
First Eagle Global Value Fund	\$24,363,623	20.3%	-6.5%	-8.9%
65% MSCI World Index/35% CitigroupWGBI			-5.1%	-5.0%
Total Private Equity	\$2,942,219	2.4%		
GCM Grosvenor Secondary Opportunities Fund II, L.P.	\$2,942,219	2.4%		
Total Cash Equivalents	\$7,608,986	6.3%		
Cash	\$7,608,986	6.3%		

Mid-Atlantic UFCW and Participating Employers Pension Fund

Preliminary Monthly Performance Update as of February 29, 2020

Performance Detail (Net of Fees)

	Ending February 29, 2020			
	Market Value	% of Portfolio	1 Mo	Fiscal YTD
Total Fund	\$120,154,797	100.0%	-4.9%	-5.8%
Total Domestic Large Cap Equity	\$29,891,215	24.9%	-8.2%	-8.2%
Vanguard Index Trust Total Stk Mkt	\$29,891,215	24.9%	-8.2%	-8.2%
CRSP US Total Market TR USD			-8.2%	-8.2%
Total Domestic Small/Mid Cap Equity	\$11,762,966	9.8%	-10.3%	-12.3%
Rothschild Asset Management	\$11,762,966	9.8%	-10.3%	-12.3%
Russell 2500			-8.4%	-10.2%
Total International Equity	\$2,842,523	2.4%	-5.8%	-8.7%
Hardman Johnston International Equity Group Trust	\$2,842,523	2.4%	-5.8%	-8.7%
MSCI EAFE			-9.0%	-10.9%
MSCI ACWI ex USA			-7.9%	-10.4%
Total Short Duration High Yield Fixed Income	\$13,531,825	11.3%	-0.9%	-0.7%
Chartwell Investment Partners Short Duration High Yield	\$13,531,825	11.3%	-0.9%	-0.7%
BofA ML - U.S. HY Cash Pay 1-3 Yr BB			-1.3%	-1.1%
Total Real Estate - Core	\$9,555,301	8.0%		
American Core Realty Fund, LLC	\$9,555,301	8.0%		
Total Real Estate - Value Add	\$11,535,068	9.6%		
Intercontinental U.S. Real Estate Investment Fund, LLC	\$11,535,068	9.6%		

Mid-Atlantic UFCW and Participating Employers Pension Fund

Preliminary Monthly Performance Update as of February 29, 2020

Performance Detail (Net of Fees)

	Ending February 29, 2020			
	Market Value	% of Portfolio	1 Mo	Fiscal YTD
Total Opportunistic Strategies	\$6,121,071	5.1%		
Corbin ERISA Opportunity Fund, L.P.	\$4,364,022	3.6%	-1.1%	-0.4%
<i>HFRI Credit Index</i>			-0.2%	0.3%
EnTrustPermal Special Opp Fund IV Ltd. - Class A Shares	\$1,757,049	1.5%		
Total Global Tactical Asset Allocation	\$24,363,623	20.3%	-6.6%	-9.0%
First Eagle Global Value Fund	\$24,363,623	20.3%	-6.6%	-9.0%
<i>65% MSCI World Index/35% CitigroupWGBI</i>			-5.1%	-5.0%
Total Private Equity	\$2,942,219	2.4%		
GCM Grosvenor Secondary Opportunities Fund II, L.P.	\$2,942,219	2.4%		
Total Cash Equivalents	\$7,608,986	6.3%		
Cash	\$7,608,986	6.3%		

Index Disclosures

- HFRI Credit Index is listed for illustrative purposes.
- MSCI ACWI ex USA is listed for illustrative purposes.

Footnotes

- The following managers are valued as of December 31, 2019, plus or minus flows:
 - EnTrustPermal Special Opp Fund IV
 - Grosvenor GCM Secondary Opportunites Fund II
 - American Core Realty Fund, LLC
 - Intercontinental U.S. Real Estate Investment Fund, LLC
- On February 6, 2020, \$81,158 transferred from cash to opportunistic strategies (Entrust SOF IV - Class A Shares) to satisfy a capital call.



ASSET ALLOCATION REVIEW

Mid-Atlantic UFCW and Participating Employers Pension Fund

Annualized Expected Returns over 10-20 years

Equity Asset Class	Return	Risk
U.S. Large Cap	6.75%	15.25
U.S. Mid Cap	7.00%	17.25
U.S. Smid Cap	7.13%	18.75
U.S. Small Cap	7.25%	20.75
International Large Cap	7.50%	16.75
International Small Cap	7.75%	20.25
Emerging Markets	8.75%	21.50
Global Equity	7.50%	17.25

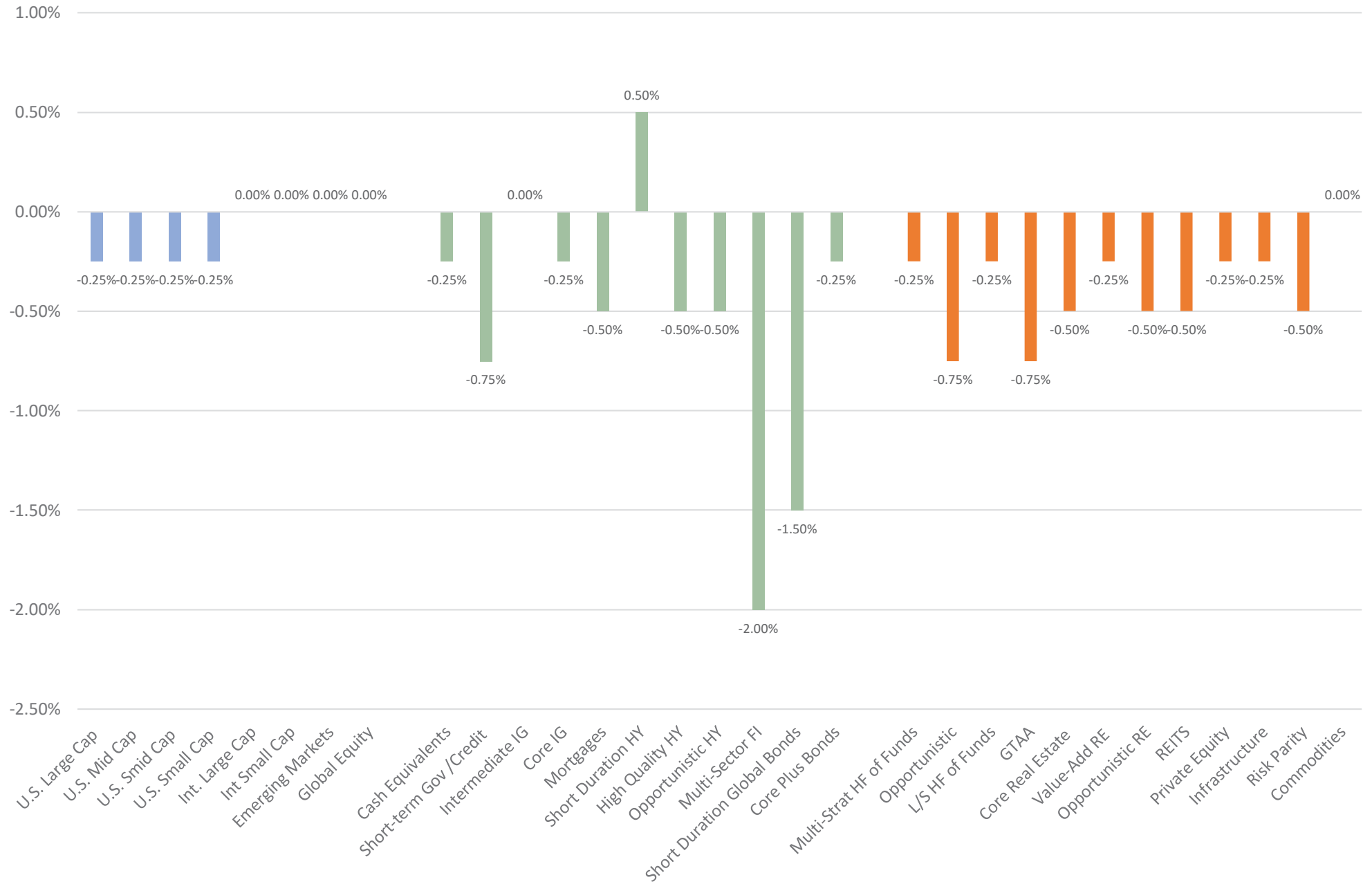
Fixed Income Asset Class	Return	Risk
Cash Equivalents	1.75%	0.50
Short-term Gov /Credit	2.00%	2.25
Intermediate Investment Grade	3.00%	3.75
Core Investment Grade	3.00%	4.75
Mortgages	3.50%	6.00
Short Duration High Quality High Yield	5.00%	6.50
High Quality High Yield	5.00%	7.75
Opportunistic High Yield	5.25%	8.50
Multi-Sector Fixed Income	2.50%	6.00
Short Duration Global Bonds	2.00%	6.00
Core Plus Bonds	3.25%	5.50

Alternatives Asset Class	Return	Risk
Multi-Strategy Hedge Fund of Funds	4.25%	6.00
Opportunistic Strategies	7.00%	10.50
Long Short Equity Hedge Fund of Funds	5.25%	9.50
Global Tactical Asset Allocation	5.75%	12.75
Core Real Estate	6.50%	10.00
Value-Add Real Estate	7.75%	12.00
Opportunistic Real Estate	9.50%	14.50
REITS	6.25%	20.00
Diversified Private Equity	9.75%	20.00
Core Infrastructure	6.00%	12.00
Core+/Value Add Infrastructure	8.00%	15.00
Risk Parity	5.50%	16.00
Commodities	3.75%	18.00



- IPS Investment Committee January 2020.
- Inflation expectation 2.00%.
- The above chart represents an annualized return forecast for different asset classes using index returns (net of fees). These forecasts are forward-looking assumptions based on reasonable beliefs of the IPS Investment Committee, but are not a guarantee of future performance. Actual results may differ from the forecast above.
- The information contained in this report is proprietary and confidential information. You are hereby notified that any dissemination, distribution, or copying of this document is strictly prohibited.

Change in Expected Returns¹



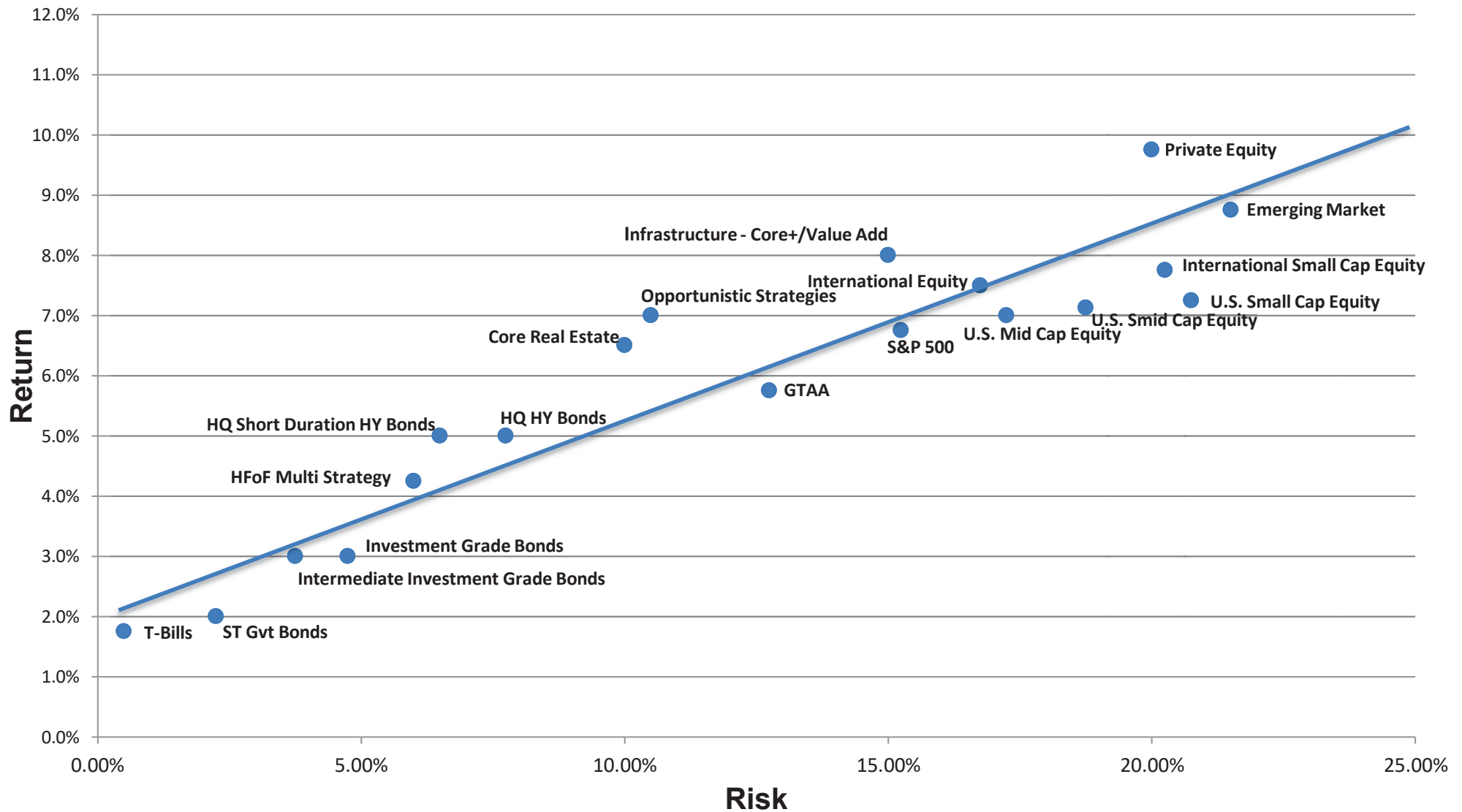
Asset Class Constraints

Total Domestic Equity	60%	Max
Domestic Large Cap Equity	20%	Min
Small, Mid and Smid Cap Equity	20%	Max
International Equity Large Cap	20%	Max
International Small Cap Equity	10%	Max
Cash	5%	Max
Fixed Investment Grade (Includes Short Term & Intermediate)	10%	Min
High Quality High Yield Bonds (Includes Short Duration)	20%	Max
Real Estate – Core	10%	Max
Real Estate – Value Add	10%	Max
Hedge Fund of Funds – Multi Strategy	5%	Max
Opportunistic Strategies	10%	Max
Global Tactical Asset Allocation	10%	Max
Private Equity	5%	Max
Total Alternatives	40%	Max

The Asset Allocation modeling requires the mathematical construction of an efficient frontier of various portfolios with distinct asset allocations and risk and return characteristics. The modeling process also requires the imposition of constraints, so that the efficient frontier represents a prudently diversified portfolio with adequate consideration of the liquidity needs and investment time horizon. Unconstrained optimization frequently generates allocations that have superior risk/reward characteristics, but the resulting allocations may not be adequately diversified and/or may have high allocations to illiquid investments.

The constraints shown are used for modeling purposes only. They should not be construed as suggested or recommended allocations, or limits on allocations, to any asset class or investment strategy. Each client fund has different facts, circumstances, time horizon, risk tolerance levels, return objectives, investment preferences, cash flows, and liquidity requirements. As such, each client's investment policy may differ materially from the constraints shown above.

2020 Capital Market Assumptions



Asset Class Correlations



Assumption table:	US Large Cap Equity	US Mid Cap Equity	US Smid Cap Equity	US Small Cap Equity	Int'l Large Cap Equity	Int'l Small Cap Equity	Emerging Markets Equity	Cash	Short Term Govt / Credit	Intern. Invest. Grade	Core Invest. Grade	Short Duration High Yield	High Yield	Real Estate Core	Real Estate Value Add	Private Equity	HFoF Multi-Strategy	Opp. Strategies	GTAA	Infrastructure
US Large Cap Equity	1.00																			
US Mid Cap Equity	0.96	1.00																		
US Smid Cap Equity	0.93	0.98	1.00																	
US Small Cap Equity	0.90	0.95	0.98	1.00																
Int'l Equity	0.87	0.86	0.81	0.76	1.00															
Int'l Small Cap Equity	0.82	0.84	0.80	0.75	0.95	1.00														
Emerging Markets Equity	0.76	0.77	0.72	0.68	0.88	0.86	1.00													
Cash	-0.10	-0.11	-0.11	-0.10	-0.03	-0.10	0.02	1.00												
Short Term Govt / Credit	-0.09	-0.09	-0.11	-0.14	0.04	0.03	0.09	0.00	1.00											
Int. Investment Grade	0.01	0.02	-0.03	-0.07	0.11	0.11	0.16	0.09	0.82	1.00										
Core Investment Grade	0.00	0.02	-0.03	-0.07	0.10	0.10	0.14	0.05	0.74	0.98	1.00									
Short Duration High Yield	0.59	0.66	0.60	0.54	0.63	0.66	0.64	-0.12	0.20	0.31	0.27	1.00								
High Yield	0.68	0.74	0.69	0.64	0.72	0.72	0.70	-0.14	0.11	0.26	0.25	0.92	1.00							
Real Estate Core	0.18	0.13	0.13	0.14	0.10	0.05	0.00	0.22	-0.29	-0.25	-0.21	-0.25	-0.14	1.00						
Real Estate Value Add	0.18	0.13	0.13	0.14	0.10	0.05	0.00	0.22	-0.29	-0.25	-0.24	-0.25	-0.14	0.99	1.00					
Private Equity	0.90	0.95	0.98	0.99	0.76	0.75	0.68	-0.10	-0.14	-0.07	-0.07	0.54	0.64	0.14	0.14	1.00				
HFoF Multi-Strategy	0.71	0.74	0.70	0.64	0.79	0.83	0.78	0.00	-0.06	-0.03	-0.04	0.59	0.63	0.19	0.19	0.64	1.00			
Opportunistic Strategies	0.71	0.77	0.73	0.68	0.75	0.75	0.72	-0.14	0.09	0.23	0.22	0.91	0.98	-0.17	-0.17	0.68	0.64	1.00		
GTAA	0.93	0.90	0.85	0.81	0.96	0.92	0.86	-0.04	0.11	0.20	0.19	0.63	0.72	0.11	0.11	0.81	0.74	0.75	1.00	
Infrastructure	0.76	0.72	0.66	0.61	0.83	0.75	0.71	0.02	0.10	0.23	0.25	0.52	0.60	0.18	0.18	0.61	0.62	0.61	0.85	1.00

A correlation of 1.00 indicates two series move perfectly together while a -1.00 shows they move perfectly opposite one another.

Efficient Frontier Analysis



Efficient Frontier Report

Asset	Portfolio 1	Portfolio 2	Portfolio 3	Portfolio 4	Portfolio 5	Portfolio 6	Portfolio 7	Portfolio 8	Portfolio 9	Portfolio 10
US Large Cap Equity	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00
US Mid Cap Equity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
US Smid Cap Equity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
US Small Cap Equity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6.48	13.87
Int'l Equity	0.00	2.68	5.90	9.06	7.48	10.02	12.56	16.77	16.87	20.00
Int'l Small Cap Equity	0.00	0.00	0.00	0.00	5.00	7.12	9.25	10.00	10.00	10.00
Emerging Markets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cash	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Short Term Govt/Credit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Int. Investment Grade	20.36	17.32	14.10	3.20	0.00	0.00	0.00	0.00	0.00	0.00
Core Investment Grade	0.00	0.00	0.00	7.74	10.00	10.00	10.00	10.00	10.00	10.00
Short Duration High Yield	20.00	20.00	20.00	20.00	17.52	12.86	8.20	3.23	0.00	0.00
High Yield	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Real Estate – Core	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	6.13
Real Estate – Value Add	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Private Equity	4.64	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00
HFoF - Multi Strategy	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Opportunistic Strategies	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	6.65	0.00
GTAA	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Infrastructure	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00
Return	6.28	6.44	6.59	6.74	6.88	7.02	7.15	7.28	7.38	7.43
Risk	6.81	7.25	7.71	8.18	8.72	9.29	9.88	10.48	11.28	12.52
Return/Risk	0.92	0.89	0.85	0.82	0.79	0.76	0.72	0.69	0.65	0.59

* Compound annual return.

* Returns based on a geometric calculation.

Current Policy Comparison



	% Asset Class Target													
	US LC Equity	SMID Cap Equity	Int'l Equity	Fixed Income Interm	SDHY	Real Estate Core	Real Estate Value Add	Opp	Private Equity	GTAA	Cash	Expected Return	Risk	Comments
Mid-Atlantic UFCW and Participating Employers Pension Fund Portfolio A	25.0	10.0	5.0	5.0	10.0	10.0	10.0	7.5	7.5*	10.0	0.0	7.05%	10.45	Policy
Actual Portfolio B	24.9	9.8	2.4	0.0	11.3	8.0	9.6	5.1	2.4	20.3	6.3	6.58%	10.09	Allocation as of February 29, 2020
Scenario 1 Portfolio C	27.5	10.0	5.0	5.0	10.0	10.0	10.0	7.5	5.0	10.0	0.0	6.96%	10.36	Decrease private equity. Increase US Large Cap equity.
Scenario 2 Portfolio D	25.0	10.0	7.5	5.0	10.0	10.0	10.0	7.5	5.0	10.0	0.0	6.98%	10.37	Decrease private equity. Increase international equity.
Scenario 3 Portfolio E	25.0	10.0	5.0	5.0	10.0	10.0	10.0	7.5	5.0	12.5	0.0	6.94%	10.29	Decrease private equity. Increase GTAA.

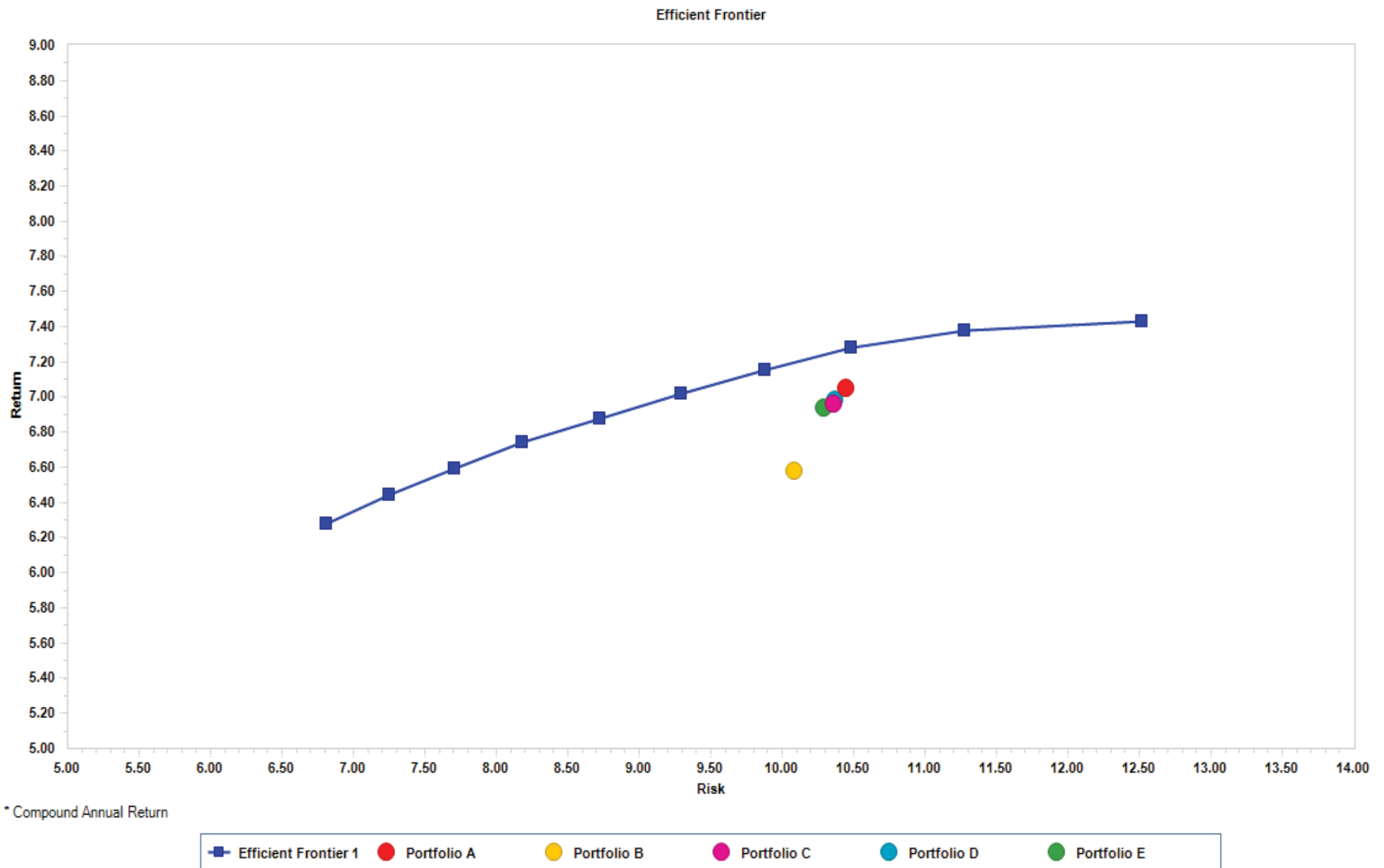
The Fund's assumption rate as determined by the plan actuary is 8.0%.

* The 7.5% private equity allocation remains under discussion.

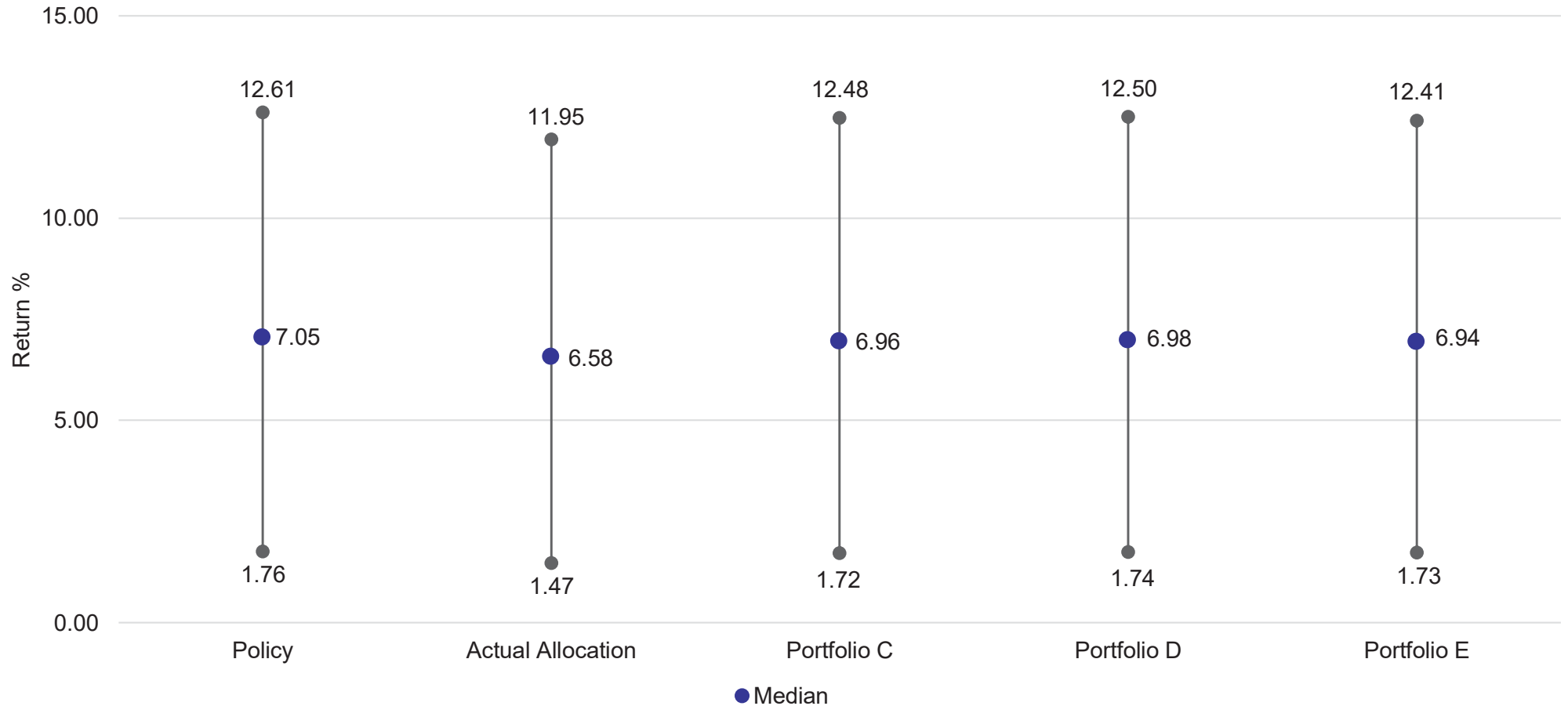
Scenarios are shown for illustrative purposes.

Green	Increase allocation
Red	Decrease allocation
Blue	New asset class

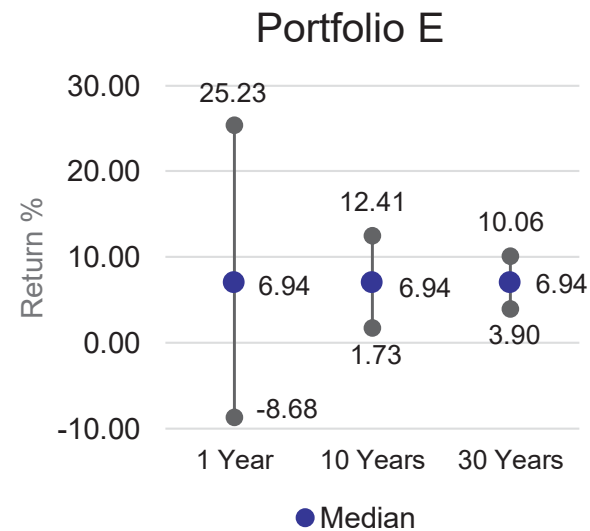
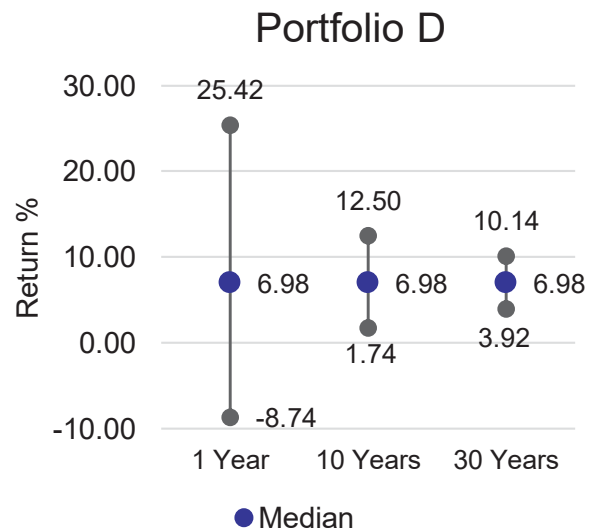
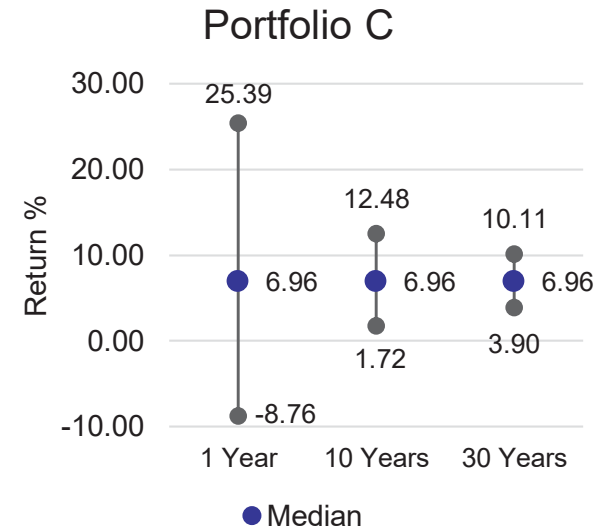
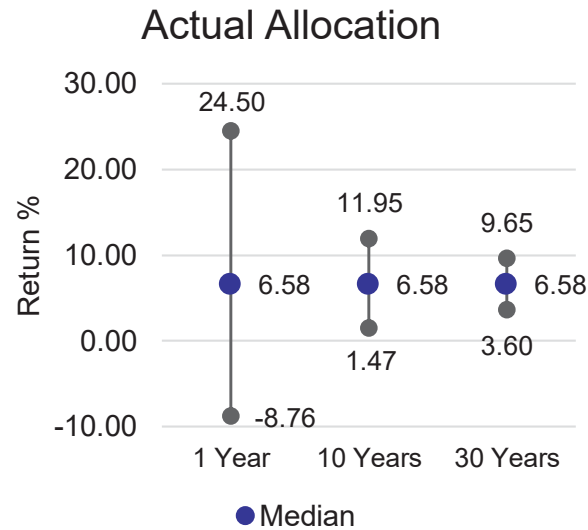
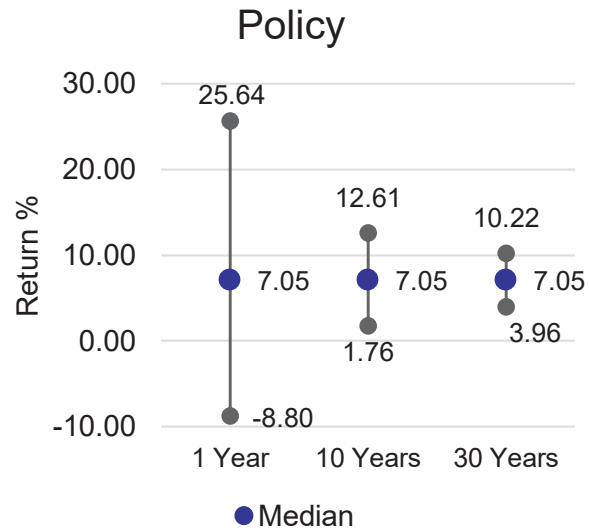
Efficient Frontier Comparison



Potential Distribution of Returns – 10 Year Horizon



Potential Distribution of Returns



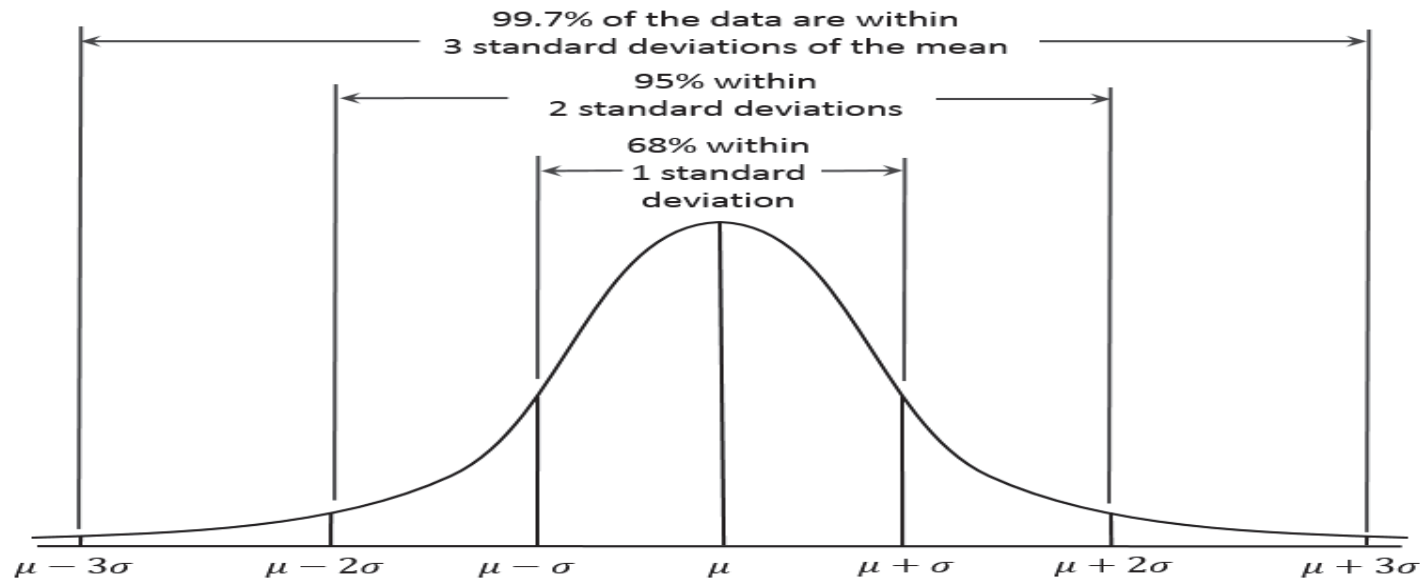
Hurdle Rate Analysis – 10 Year Horizon

	Policy	Actual Allocation	Portfolio C	Portfolio D	Portfolio E
Expected Return	7.05%	6.58%	6.96%	6.98%	6.94%
Expected Risk	10.45	10.09	10.36	10.37	10.29
Probability of achieving 7.25%	47.35%	41.11%	46.24%	46.54%	45.87%
Probability of achieving 7.50%	44.13%	37.89%	43.00%	43.31%	42.62%
Probability of achieving 7.75%	40.95%	34.75%	39.82%	40.12%	39.42%
Probability of achieving 8.00%	37.83%	31.72%	36.70%	36.99%	36.29%

APPENDIX

Explanation of Methodology

- The analysis in this presentation utilizes the parametric method, also known as the variance-covariance method
- The parametric method assumes a normal distribution of returns, commonly referred to as a bell-shaped curve.
 - For a normal distribution, 68% of the observations are within +/- one standard deviation, 95% are within +/- two standard deviations, and 99.7% are within +/- three standard deviations
- The chart below shows a normal distribution



- In reality, financial returns are not “normal;” they exhibit positive skewness (you get more positive returns above the mean than a normal distribution would predict) and kurtosis (the extreme “tails” of both positive and negative returns occur more often and are more extreme than a normal distribution would predict).

Disclaimer:

This report has been prepared by Investment Performance Services, LLC ("IPS"). Certain information, including information relating to market indices, was provided by sources external to IPS and may not have been verified. While IPS has exercised reasonable professional care in preparing this report, we cannot guarantee the accuracy of source information contained herein. Information provided in this report is as of the date of the report unless noted otherwise, and IPS is under no obligation to update the information or communicate that any updates have been made. If this report contains information regarding a matter that is outside of the description of services in the written agreement between IPS and the Fund, such information is included for informational purposes only and, the inclusion of such information does not alter or expand the scope of the services provided by IPS.

The Fund's performance is attributable to factors other than the advice of IPS because, among other things, (a) IPS may act in an advisory capacity (i.e., IPS may not have discretion over Fund assets), (b) the Fund may or may not follow advice provided by IPS, and (c) returns may include investments made prior to the Fund's relationship with IPS. Nothing contained herein constitutes investment, legal, accounting, actuarial, or tax advice, or a recommendation to buy, sell, or hold a security or pursue a particular investment vehicle or any trading strategy. Past performance is no guaranty of future results.

© 2020 by Investment Performance Services, LLC. All rights reserved.

EPIC

April 30 - May 3, 2019

The following investment managers and providers attended and helped to defray the cost of IPS' annual conference EPIC. EPIC is an educational conference addressing various issues related to employee benefit plans. IPS does not give preferential treatment to investment managers or any other provider that pays to attend EPIC.

Aberdeen Standard Investments	Glouston Capital Partners	Patriot Financial Partners
Amalgamated Bank of Chicago	GoldenTree Asset Management	PENN Capital Management
American Realty Advisors	Great Lakes Advisors	Piedmont Investment Advisors
ASB Real Estate Investments	Hamilton Lane Advisors	PNC Capital Advisors
Atlanta Capital Management	HarbourVest Partners	Post Advisory Group
BlackRock Financial Management	Hardman Johnston Global Advisors	Quantitative Management Associates
BNY Mellon Asset Management (Mellon)	Intercontinental Real Estate Corp.	Quest Investment Management
Boyd Watterson Asset Management	Invesco Advisers, Inc.	Rothschild Asset Management
Brown Advisory	Janus Henderson Investors	Ryan Labs Asset Management
Capital Institutional Services, Inc. (CAPIS)	JP Morgan Asset Management	Segall Bryant & Hamill
Chartwell Investment Partners	Kearney Capital LLC	Sierra Investment Partners
Christenson Investment Partners	Kelson Group	Smith Graham & Co.
Corbin Capital Partners	Lazard Asset Management	Ullico Investment Company
Corry Capital Advisors	Loomis, Sayles & Company	U.S. Bank
Eaton Vance Management	Lord Abbett & Co.	Victory Capital Management
EnTrust Global	LSV Asset Management	Washington Capital Management
First Eagle Investment Mgmt.	MacKay Shields	WEDGE Capital Management
Foundry Partners	McMorgan & Company	Wellington Management Company
Fred Alger Management	MEPT/Bentall Kennedy	Westfield Capital Management
GAMCO Asset Management	National Investment Services	William Blair & Company
GCM Grosvenor	Neuberger Berman	
Gerding Edlen	Nuveen	

Glossary of Investment Terminology

Total Return	The annual return on an investment including appreciation, depreciation and income (interest, dividends, net operating income).
Alpha	The excess return (positive or negative) generated by active portfolio management and security selection, relative to a benchmark.
Beta	A historical measure of an investment's volatility relative to the market. The beta of the market is 1.0 (as represented by a benchmark such as the S&P 500 Index). A beta of greater than 1.0 indicates an investment with greater volatility than the benchmark. A beta of less than 1.0 indicates less volatility than the benchmark.
Standard Deviation	Standard deviation is a statistical measurement of the dispersion of a set of data from its mean. The more spread apart the data are, the greater the standard deviation.
Risk	For an investment portfolio, risk is typically defined as the volatility of the returns, as measured by calculating the standard deviation. The risk does not necessarily indicate the risk of loss, but does indicate the risk of inconsistent returns.
Capture Ratio	Calculates how well a manager performs in a rising or falling market as a percentage of a benchmark. In a rising market, a percentage of 100 or better is preferred, and indicates the manager exceeded the benchmark (upside capture ratio). In a falling market, a percentage of less than 100 is preferred, indicating that the manager lost less than the benchmark (downside capture ratio).
Correlation	A statistical measure of how two asset classes perform in relation to each other. Asset classes with a correlation of 1.0 have perfect positive correlation (exactly the same). Assets with perfect negative correlation of -1.0 will perform equally but in opposite directions.
Efficient Frontier	A series of portfolios with the maximum expected return for any level of risk, which is calculated based on assumptions of risk, return and correlation. These portfolios are shown graphically on a risk and return chart, and represent the most efficient tradeoff between risk and return.
Market Cap	The dollar value of a corporation, which is calculated by multiplying the share price and the number of outstanding shares.
Large Cap	Stocks which typically have a market capitalization of \$10 billion or higher.
Mid Cap	Stocks which typically have a market capitalization of \$2 to \$10 billion.
Small Cap	Stocks which typically have a market capitalization of \$2 billion or less.
Geometric Calculation	Geometric Calculations are used when determining an annualized investment return and tends to dampen the effect of very high or very low values. The result is a number that is smaller than (or equal to) the arithmetic average of the values.
Compound Annual Returns	Compound annual returns show the annual investment return, assuming the investment grew at a constant rate, and reflects the impact of the time in the calculation of an investment return.
Return/Risk Ratio	The return/risk ratio is the expected return of an investment divided by the expected standard deviation (risk). When comparing return/risk ratios a higher value is presumed to be better than a lower value
